

**TENDER (E-PUBLISHING MODE)**  
**FOR**  
**SUPPLY & INSTALLATION OF ULTRASONIC WIRE BONDER MACHINE WITH**  
**ACCESSORIES**  
**SCHOOL OF BASIC SCIENCES,**  
**AT IIT MANDI**



**Tender No.: IITMANDI/S&P/PUR-237/2015-16/10097-98**

**Tender date: 02<sup>nd</sup> March, 2016**

**Last Date of submission: 28<sup>th</sup> March, 2016**

Indian Institute of Technology Mandi

Transit Campus: Mandav Hotel, 2<sup>nd</sup> Floor (Near Bus Stand), Mandi – 175001 (H.P)

**Tel.:** 01905-267039 **email:** [ajay@iitmandi.ac.in](mailto:ajay@iitmandi.ac.in) & [arsp@iitmandi.ac.in](mailto:arsp@iitmandi.ac.in)

Indian Institute of Technology Mandi, Mandi invites tender for supply, erection, installation, commissioning, testing, demonstration and training of **Ultrasonic Wire Bonder Machine With Accessories**, as per specifications given in the Annexure attached to the Tender form. All offers should be made in English and should be written in both figures and words. Tender forms can be downloaded from the website (<http://iitmandi.ac.in/administration/tenderseoi.html>) of the Institute. Tender document also published on e-tendering (<http://eprocure.gov.in/eprocure/app>). The bidder can also submit bids online.

The bidders are requested to read the tender document carefully and ensure compliance with all specifications/instructions herein. Non-compliance with specifications/instructions in this document may disqualify the bidders from the tender exercise. The Director, IIT Mandi, Kamand reserves the right to select the item (in single or multiple units) or to reject any quotation wholly or partly without assigning any reason. Incomplete tenders, amendments and additions to tender after opening or late tenders are liable to be ignored and rejected.

### **Terms and Conditions:**

1. The technical and financial bids should be quoted separately and put in different sealed envelopes marked "**Technical bid**" or "**Financial bid**" as applicable. These separate bids envelopes are to be put in an outer envelope which should also be sealed.
2. The Vendors who have earlier supplied the equipment to any of the IITs, IISc, IISERs and other Scientific Institute of National Repute may only tender. The details of such institutions and the cost with name of equipment may also be supplied with the bids.
3. The technical and financial bids should be submitted in original. The financial bid should include the cost of main equipment/item and its accessories. If there is any separate cost for installation etc. that should be quoted separately.
4. Each individual sealed envelope as well as the outer envelope should be marked with the following reference on the top left hand corner: "**IITMANDI/S&P/PUR-237/2015-16/10097-98/Item Name. \_\_\_ dated 02<sup>nd</sup> March, 2016**"
5. The printed literature and catalogue/brochure giving full technical details should be included with the technical bid to verify the specifications quoted in the tender. The bidders should submit copies of suitable documents in support of their reputation, credentials and past performance.
6. The rates should be quoted in figures (typed or printed) and cutting should be avoided. The final amount should be in figures as well as in words. If there are cuttings, they should be duly initialed, failing which the bids are liable to be rejected.
7. Any bids received after **1:00 P.M. on 28<sup>th</sup> March, 2016** shall not be considered
8. The Technical Bids will be opened on **28<sup>th</sup> March, 2016 at 03:30 P.M.** The date & time for opening of Financial Bids will be informed later on to the technically qualified bidders.
9. While sending rates, the firm shall give an undertaking to the effect that "*the terms/conditions mentioned in the enquiry letter/Tender Notice against which the rates are being given are acceptable to the firm.*" In case the firms do not give this undertaking, their rates will not be considered.
10. If the supplier/firm is original equipment manufacturer (OEM)/authorized dealer/sole distributor of any item, the certificate to this effect should be attached.

11. The quantity shown against the item is approximate and may vary as per demand of the Institute at the time of placing order.
12. All tender documents should have to be sent through courier, speed post or registered post only. All tender documents received after the specified date and time shall not be considered.

The postal address for submitting the tenders is:

**“Assistant Registrar, Stores and Purchase”  
Indian Institute of Technology Mandi (IIT Mandi),  
Administrative Block (Mandav Hotel,  
Near Bus Stand), Mandi – 175001 (H.P), India”**

13. In the event of any dispute or difference(s) between the vendee Institute (IIT Mandi) and the vendor(s) arising out of non-supply of material or supplies not found according to specifications or any other cause whatsoever relating to the supply or purchase order before or after the supply has been executed, shall be referred to “The Director, IIT Mandi”, Kamand who may decide the matter himself or may appoint arbitrator(s) under the arbitration and conciliation Act,1996. The decision of the arbitrator shall be final and binding on both the parties.
14. The place of arbitration and the language to be used in arbitral proceedings shall be decided by the arbitrator.
15. All disputes shall be subject to Mandi Jurisdiction only.
16. All tenders in which any of the prescribed conditions is not fulfilled or any condition is putforth by the tenderer shall be summarily rejected.
17. IIT Mandi reserves the right to cancel the tender at any point of time without assigning any reason.
18. The bidders or their authorized representatives may also be present during the opening of the Technical Bid, if they desire so, at their own expenses.

**Note:** Price bids of only those bidders will be opened whose technical bids are found suitable by the committee appointed for the purpose. Date and time of opening of price bids will be decided after technical bids have been evaluated by the committee. Information in this regard will be intimated to the technically qualified bidders. In exceptional situation, an authorized committee may negotiate price with the qualified bidder quoting the lowest price before awarding the contract.

#### 19. **Clarifications:**

In case the bidders requires any clarification regarding the tender documents, they are requested to contact our office (e-mail: [ajay@iitmandi.ac.in](mailto:ajay@iitmandi.ac.in) & [arsp@iitmandi.ac.in](mailto:arsp@iitmandi.ac.in) on or **before 20/03/2016**.

#### 20. **Tender Cost:**

A Demand draft of **Rs. 1,000/- (Rupees One Thousand only)** towards non-refundable **tender fee, drawn in favour of “The Registrar, IIT Mandi”** payable at Mandi should accompany the Technical bid documents. In the absence of tender cost, the tender will not be accepted.

## 21. **Earnest Money Deposit (EMD):**

A refundable amount of **Rs. 32,000/-** as earnest money deposit (EMD) in the shape of DD from a scheduled bank in India (**valid for a minimum period of 3 months from the date of submission of tender**) should accompany the bid documents. The DD drawn in favour of "The Registrar, IIT Mandi" payable at Mandi should accompany the bid documents. The EMD should be kept in a separate sealed envelope, should be marked clearly and put in the outer envelope that contains the technical and financial bid envelopes. The bidders should enclose a pre-receipted bill for the EMD to enable us to return the EMD of unsuccessful bidders. Failure to deposit **Earnest Money** will lead to rejection of tender. The bidders should submit separate EMD. In the event of the awardee bidder backing out, EMD of that bidder will be forfeited.

## 22. **Pre – Qualification Criteria:**

- a. Bidders should be the manufacturer / authorized dealer. Letter of Authorization from original equipment manufacturer (OEM) on the same and specific to the tender should be enclosed.
- b. The Vendors who have earlier supplied the equipment to any of the IITs, IISc, IISERs and other Scientific Institute of National Repute may only tender. The details of such institutions and the cost with name of equipment may also be supplied with the bids.
- c. An undertaking from the OEM is required stating that they would facilitate the bidder on a regular basis with technology/product updates and extend support for the warranty as well.
- d. OEM should be internationally reputed Branded Company.
- e. Non-compliance of tender terms, non-submission of required documents, lack of clarity of the specifications, contradiction between bidder specification and supporting documents etc. may lead to rejection of the bid.
- f. **Furnishing of wrong/ambiguous information in the compliance statement may lead to rejection of bid and further black listing of the bidder, if prima-facie it appears that the information in the compliance statement was given with a malafide/fraudulent intent.**

## 23. **Prices:**

- a. The Prices quoted should be inclusive of all taxes or duties, packing, forwarding, freight, insurance, delivery and commissioning etc. at destination site (IIT Mandi, Mandi/Kamand). IIT Mandi is registered with DSIR, Govt. of India and is exempted from Custom / Excise Duty. Exemption Certificate to this effect will be issued by IIT Mandi. **Hence, Customs/Excise Duty exempted price should be quoted.** The rates shall be firm and final. Nothing extra shall be paid on any account. **In the price bid/financial bid, the vendor should clearly mention the final price breakup i.e. ex-work price/FCA price, FOB price, CIP/CIF price & FOR IIT Mandi, Kamand Campus price, as applicable in their bid.**
- b. In case of imported equipment(s)/item(s), the agency commission, if any, payable in Indian rupees should be mentioned separately. For imported equipment, the

Letter of Credit will be opened for the amount excluding agency commission in Indian Rupees. The firm should clearly mention the address of foreign bank in the financial bid.

**24. Validity:**

The bid should be valid for acceptance up to a period of 180 Days. The Bidders should be ready to extend the validity, if required without any additional financial implications.

**25. Delivery:**

The Equipment should be delivered and installed within the period as specified in the purchase order and be ready for use within 24 weeks of the issue of purchase order unless otherwise prescribed. If the bidder fails to deliver and place any or all the Equipments or perform the service by the specified date, penalty at the rate of 1% per week of the total order value subject to the maximum of 10% of total order value will be deducted.

**26. Training:**

Bidders need to provide adequate training to the nominated persons of IIT Mandi at their cost. IIT Mandi will not bear any training expenditure.

**27. Warranty Declaration:**

Bidders must give the comprehensive on-site warranty as required from the date of successful installation of Equipment against any manufacturing defects and also give the warranty declaration that *“everything to be supplied by us hereunder shall be free from all defects and faults in material, workmanship and shall be of the highest quality and material of the type ordered, shall be in full conformity with the specification and shall be complete enough to carry out the experiments, as specified in the tender document.*

Any deviation in the material, and the specifications from the accepted terms may liable to be rejected and the bidders need to supply all the goods in the specified form to the satisfaction / specifications specified in the order / contract and demonstrate at their own cost.

**28. Performance Bank Guarantee:** A performance bank guarantee from a scheduled bank in India for an amount equal to 10% of the price for duration of two months beyond the expiry of warranty period will be taken from the supplier or Indian agent.

**29. Terms of Payment:** Payment will generally be made only after delivery and satisfactory installation, testing, commissioning etc. **This must be specified in the tender/quotation.**

- In case of imported supplies, payment (excluding Indian agency commission, if any) will be made through irrecoverable Letter of Credit in two installments. 80 % of the money will be released on submission of shipping of documents. Remaining 20 % will be released after successful installation of the instrument

and submission of a performance bank guarantee for 10% of the order value from a nationalized bank, valid for 2 months beyond the expiry of the warranty.

- In case of required item quoted in INR, 100% payment will be made through wire transfer after receipt of material in good condition and successful installation of the instrument and on submission of a performance bank guarantee for 10% of the order value from a nationalized bank, valid for 2 months beyond the expiry of the warranty.

30. **Tender expenses and documents:** All costs incurred by the bidder in the preparation of the tender shall be at the entire expense of the bidder.

31. **Tender Evaluation Criteria:** The technical bids will be opened and evaluated by a duly constituted committee. After evaluation of the technical bid, the financial bid for only those offers which have qualified in the evaluation of technical bid will be opened.

32. **Return of EMD:**

- The earnest money of unsuccessful bidders will be returned to them without any interest within 15 working days after awarding the contract.
- The earnest money of the successful bidder will be returned to them without any interest within 15 Days after supply of material.

33. **Manual and documentation:** All the manuals necessary for operating and servicing the equipment (including details of electronic circuits) will have to be provided along with the instrument.

34. The IIT Mandi reserves the right to cancel the tender at any stage (point of time) without assigning any reason.

35. Bidders should go through the tender terms, conditions and specifications carefully and fill in the attached compliance statement accurately and unambiguously. They should ensure that all the required documents are furnished along with the bid.

Sd/-  
**Assistant Registrar**  
**Stores & Purchase**

## BID PARTICULARS

1. Name of the Supplier :

2. Address of the Supplier :

3. Availability of demonstration of equipment : Yes / No

4. Tender cost enclosed: : Yes/No if yes

D.D. No. \_\_\_\_\_ Bank \_\_\_\_\_ Amount \_\_\_\_\_

5. EMD enclosed : Yes / No if Yes

D.D. No. \_\_\_\_\_ Bank \_\_\_\_\_

6. Name and address of the Officer/contact person to whom all references shall be made regarding this tender enquiry.

Name :

Address :

Telephone No. :

Fax No. :

Mobile No :

e-Mail :

Web :

**Ref:-ENQUIRYNO:-IITMANDI/S&P/PUR-237/2015-16/Ultrasonic Wire Bonder Machine**

**Specifications:- Wedge-Wedge Wire Bonding Machine with Accessories**

IIT Mandi requires a convertible Wedge-Wedge Ultrasonic/thermosonic Wire Bonder for bonding of Aluminum–Silicon Alloy and Gold wires (having diameter from 0.0007 inches or lower to 0.002 inches or higher), to the chip carriers of semiconductor devices. The table top machine should be microprocessor controlled with all programmed bond variables and machine settings for each tool head. The programs should remain same in memory and should be retrieved automatically upon conversion. Additionally, the machine should provide unlimited deep-reach access to bond targets on substrates/packages of any X-Y dimension with throat less chassis and micromanipulator. The complete system should be electrostatic discharge (ESD) protected.

The technical specifications of the wire bonding machine are mentioned below:

1. **Bonding Methods:** Wedge bonding by both angle-feed wedge bonding and vertical-feed wedge bonding.
2. **Micro Manipulator:** Counter balanced micro manipulator with single lever X-Y-Z with pneumatic brakes for bonding.
3. **Machine Specifications:**
  - i. Machine controls: Automatic microprocessor controlled programmable machine for selection of ultrasonic power, motor motions and machine logics.
  - ii. Memory: 256 KB RAM, with battery back-up
  - iii. Data Entry: Selector switch
  - iv. Ultrasonics: Built-in 8 bit, 4 Watts (Ultrasonic Positioning utility)
  - v. Display: LCD with 4 lines and 40 characters display,
  - vi. Z Tool Range: 0.5625 inches minimum with Z encoder resolution of 0.002 inch,
  - vii. Adjustable bond force range of 10 to 250 gms,
  - viii. Transducer:  $\frac{1}{2}$  Wave, 63 KHz,
  - ix. Conventional tool length: 0.750 inch
  - x. Deep Access tool length: 0.750 inch
  - xi. Micromanipulator: Dual counterbalanced, Single lever, 8:1 ratio of mechanical advantage,
  - xii. Wire spool mount:  $\frac{1}{2}$  inch with ball bearing roller
  - xiii. Built-in radiant tool heat
4. **Microscope:**

Electrostatic Discharge (ESD) safe stereo zoom microscope.  
LED Illuminator with stand-alone power supply and mounting hardware (ESD safe).

Adjustable height work platform

5. **Work Holder:** Heated work holder with capability of temperature variation from ambient to 200 °C for substrates of size range 0.5” x 0.5” or lower to 1.0” x 1.0” or higher. The work piece should be held by mechanical clamp, with an overhead clamp blade and adjustable backstop.
6. **Bonder Installation Kit:** The kit should include essential items like tweezers, cutting shears, unplugging probe, micro-needle tips, scissors, Allen wrenches, Screws, Ball end drivers and Gram gauge.
7. **Accessories:**
  - i. Set of bonding Tools
  - ii. Two spools of bonding wires, each of Aluminum-Silicon alloy and Gold
  - iii. Tool kit for maintenance (if not included in the installation kit)

Quote separately for all items/accessories, auxiliary equipment and consumables which are not explicitly specified above however required for smooth functioning of the machines for 3-5 years from date of installation (please provide list with the details). All sample handling tool-kits/consumables should be provided. Wherever, consumables and other items required to handle the system while operating all measurement options, must be quoted separately for enough quantity.

8. **Manuals:** Operation and service manual in English (electronic and hard copy) should be provided with all the equipments and components. In the technical details, specify clearly about the kind of service/maintenance required for the system.
9. **Installation and training:** The complete training of all components and options should be demonstrated to maximum specification and free for IIT Mandi user staff/students members, onsite.
10. **Enclose pre-installation guide** for the details on electrical power, space and other for all components and essential accessories.
11. The manufacturer has to stand guarantee for the relocation of the system from the present campus of IIT Mandi (at Mandi), to another campus of IIT Mandi (**at Kamand about 14 km**) when it gets ready. They must be in a position to dismantle the setup in the present campus and re-install it to the new campus.
12. The quote should specify the model number of the item clearly.
13. Guarantee / Warranty and after sales technical support

The tender must be quoted with **three years** on-site comprehensive Warranty/Guarantee commencing from the date of complete and satisfactory installation of the equipment against the defect of any manufacturing, workmanship and poor quality of the components. The bidder also must agree and issue a certificate stating that technical query will be responded within 5 working days and the support will be provided within **15 working days** from the date of reporting of the technical failure for down time free operation of the instrument.

**Compliance statement for the tender specifications**  
**INDIAN INSTITUTE OF TECHNOLOGY MANDI**  
**HIMACHAL PRADESH-175001**

**Ref:-ENQUIRYNO:-IITMANDI/S&P/PUR-237/2015-16/Ultrasonic Wire Bonder Machine**

S. N.	Required Indent Specifications	Please mention your remarks, details or mention the value of specifications
1	Is Tender fees attached?	
2	Is EMD attached? (if applicable)	
3	Is the bidder original equipment manufacturer (OEM)/authorised dealer?	
4	If authorized dealer, recent dated certificate to this effect from OEM,attached or not ?	
5	Undertaking from OEM regarding technical support & extended warranty present	
6	Validity of 180 days or not?	
7	Undertaking from bidder regarding acceptance of tender terms & conditions	
8	List of reputed users for the past three years specific to the instrument	
9	Whether special educational discount for IIT Mandi given	
10	Whether two weeks of training of operator and research students without any charge offered	
11	<b>Technical Specifications (YES/NO or specify details)</b>	
i	<b>Bonding Methods:</b> Wedge bonding by both angle-feed wedge bonding and vertical-feed wedge bonding.	
ii	<b>Micro Manipulator:</b> Counter balanced micro manipulator with single lever X-Y-Z with pneumatic brakes for bonding.	
iii	<b>Machine Specifications</b> <ul style="list-style-type: none"> <li>i. Machine controls: Automatic microprocessor controlled programmable machine for selection of ultrasonic power, motor motions and machine logics.</li> <li>ii. Memory: 256 KB RAM, with battery back-up</li> <li>iii. Data Entry: Selector switch</li> <li>iv. Ultrasonics: Built-in 8 bit, 4 Watts (Ultrasonic Positioning utility)</li> <li>v. Display: LCD with 4 lines and 40 characters display,</li> <li>vi. Z Tool Range: 0.5625 inches minimum with Z encoder resolution of 0.002 inch,</li> <li>vii. Adjustable bond force range of 10 to 250 gms,</li> <li>viii. A ½ Wave, 63 KHz, Transducer</li> <li>ix. Conventional tool length: 0.750 inch</li> <li>x. Deep Access tool length: 0.750 inch</li> <li>xi. Micromanipulator: Dual counterbalanced, Single lever, 8:1 ratio of mechanical advantage,</li> </ul>	

	xii. Wire spool mount: ½ inch with ball bearing roller Built-in radiant tool heat	
iv	<b>Microscope:</b> Electrostatic Discharge (ESD) safe stereo zoom microscope. LED Illuminator with stand-alone power supply and mounting hardware (ESD safe). Adjustable height work platform	
v	<b>Work Holder:</b> Heated work holder with capability of temperature variation from ambient to 200 °C for substrates of size range 0.5” x 0.5” or lower to 1.0” x 1.0” or higher. The work piece should be held by mechanical clamp, with an overhead clamp blade and adjustable backstop.	
vi.	<b>Bonder Installation Kit:</b> The kit should include essential items like tweezers, cutting shears, unplugging probe, micro-needle tips, scissors, Allen wrenches, Screws, Ball end drivers and Gram gauge.	
vii.	<b>Accessories</b> 1. Set of bonding tools 2. Two spools of bonding wires, each of Aluminum-Silicon alloy and Gold (Quote separately) Tool kit for maintenance (if required other than (vi) in compliance)	
viii.	<b>Manuals:</b> Operation and service manual in English (electronic and hard copy) should be provided with all the equipments and components. In the technical details, specify clearly about the kind of service/maintenance required for the system.	
ix.	<b>Installation and training:</b> The complete training of all components and options should be demonstrated to maximum specification and free for IIT Mandi user staff/students members, onsite.	
x.	<b>Enclose pre-installation guide</b> for the details on electrical power, space and other for all components and essential accessories.	
xi.	The quote should specify the model number of the item clearly.	
xii	Guarantee / Warranty and after sales technical support	
Xiii	The manufacturer has to stand guarantee for the relocation of the system from the present campus of IIT Mandi (at Mandi), to another campus of IIT Mandi (at Kamand about 14 km) when it gets ready. They must be in a position to dismantle the setup in the present campus and re-install it to the new campus.	