**The applicant must adhere to the provided format. The application will be deemed incomplete if the format is followed.**

1. **Teaching philosophy**
2. **Pedagogy used in the past**
3. **Courses that you would like to teach to MBA students (including new courses you would like to design)**
4. **Provide a list of executive/training programs (FDP/MDP/Training programs) and their relevance. Why you think target audience will be interested for your proposed title(s)?**